Fourth International Meeting on Experimental and Behavioral Social Sciences

UNIVERSITAT DE BARCELONA
POLITICAL SCIENCE

Barcelona, 27-29 April, 2017

Hosted by Universitat de Barcelona in conjunction with Nuffield Centre for Experimental Social Sciences
Programme

Day 1: 27 April

8:45 Registration Open (Hall)

9:30-11:00 Parallel Session I

Parallel Session I-A Social Preferences (SALA ACTES)

DEBORAH KISTLER, University of Lausanne
Pre-School Education and the Formation of Social Preferences. Evidence from a Lab-In-The-Field Experiment in Colombia

STEФANIE J. HUBER, Pompeu Fabra University
Cross-Country Differences in Homeownership Rates: A Cultural Phenomenon?

ELISABETH TOVAR, Université Paris Ouest
Procedural Fairness and the Internalization of Collective Preferences on Redistribution. Insights from a Questionnaire-Experimental Survey

* BRANDON DE LA CUESTA, Princeton University
Taxation Without Representation? Experimental Evidence from Ghana and Uganda on Citizen Action Toward Taxes, Oil, and Aid

Parallel Session I-B Democracy (AULA 0)

FANNY SCHORIES, Hamburg University
Institutional Choice and Cooperation in Representative Democracies: An Experimental Approach

NICHOLAS BARDISLEY, University of Reading, UK
Focal Foods in Schools: Pluralistic Ignorance Identified with Behavioural Games

* AXEL SONNTAG, University of Vienna
Disincentives and Redistribution: Experimental Evidence on a Dividend of Democracy

Parallel Session I-C Industrial Organization (AULA 2)

JORIS GILLET, Middlesex University
Voting for a Cartel As a Sign of Cooperativeness

JORDI BRANDTS, Instituto de Análisis Económico
Centralized vs. Decentralized Management: An Experimental Study

JOHANNES JOHNNEN, Université catholique de Louvain and CORE
Screening Procrastinators with Automatic-Renewal Contracts

* GUILLERMO MATEU, LESSAC, Burgundy School of Business
Entrepreneurial Alertness in Complex Environments: An Experimental Approach of the Exploitation/Exploration of Opportunities Dilemma

* indicates the session chair
Parallel Session I-D Taxation (AULA 3)

Didac Queralt, Institute of Political Economy and Governance
A Tale of Two Regimes: Taxation and the Fiscal Contract in China and Taiwan

Aaron Kamm, NYU Abu Dhabi
Tax Evasion, Institutional Change and Path Dependence: Experimental Evidence

Juliana Bernhofer, Ca Foscari University of Venice
Catch Me If you Can: Testing the Reduction of Compound Lotteries Axiom in a Tax Compliance Experiment

* John D’Attoma, European University Institute
More Bang for Your Buck: Efficiency, Trust, and Tax Compliance

Parallel Session I-E Competitive Groups (AULA 4)

Florian Heine, Tilburg University School of Economics and Management
Let’s (Not) Escalate This! Intergroup Leadership in a Team Contest

Zahra Murad, University of Surrey
Fighting Alone or Fighting for a Team: Evidence from Experimental Pairwise Contests

* Muruvvet Buyukboyaci, Middle East Technical University
Collaboration and Free-Riding in Team Contests

11:00-11:30 Coffee Break (Hall)

11:30-12:30 Invited Speaker I (SALA ACTES)

Laura Fortunato (University of Oxford)
Revisiting the Effect of Red on Competition in Humans

12:30-14:00 Lunch (Porch)

14:00-15:30 Parallel Session II (SALA ACTES)

Parallel Session II-A Bounded Rationality and Cognition

Adam Sanjurjo, Universidad de Alicante
The Role of Memory in Search and Choice

Sjoerd Stolwijk, Vrije Universiteit Amsterdam
Do Political Elites Use Cognitive Heuristics Like the Rest of Us?

Sean Duffy, Rutgers University-Camden
Cognitive Load Increases Systematic Bias in Stimulus Judgment

* John Smith, Rutgers University-Camden
On Bayesian Models of Judgment

* indicates the session chair
Parallel Session II-B Nudge (AULA 0)

CLAUS Ghesla, ETH Zürich
Nudge for Good? Choice Defaults and Spillover Effects

GERT-JAN ROMENSEN, University of Groningen
Tailored Feedback and Worker Green Behavior: Field Evidence from Bus Drivers

SARA LE ROUX, Oxford Brookes University
Climate Change Catastrophes and the Effect of Ambiguity

* MARIA JOSÉ RUÍZ-MARTOS, Universidad de Granada
Some More Research on Incentives

Parallel Session II-C Finance (AULA 2)

DAVID PASCUAL-EZAMA, Universidad Complutense de Madrid

MARTÍN ANGERER, University of Liechtenstein
Withdrawal Behaviour of Depositors During Economic Crisis of a Bank: An Experimental Study

IBRAHIM FİLİZ, Ostfalia University of Applied Sciences
Portfolio Diversification: The Influence of Herding, Status-Quo Bias and Gambler’s Fallacy

* MAXIMILIAN GERMAN, University of Mannheim
Outcome Bias in Financial Decision Making

Parallel Session II-D Group Formation (AULA 3)

ANDREA GUIDO, Catholic University of Lille
Group Formation and Cooperation in Social Dilemma Games: A Survey and Meta-Analytic Evidence

ANGELA SUÑAN, ESC Dijon
An Experimental Inquiry of Sorting and Simultaneity in Specific Public Good Games, the Case of Cooperative Principles

MANUEL MUÑOZ-HERRERA, University of Valencia
Freedom of Association, Social Cohesion and Welfare

* CARLOS EDUARDO JUENA MICHEL, Salamanca University
Can Teams Formed by Solidarity Teams Reach More Efficient Equilibria Than the Teams Formed by Selfish Members?

Parallel Session II-E Corruption and Whistleblowing (AULA 4)

LAWRENCE CHOO, University of Erlangen-Nuremberg
Whistleblowing and Diffusion of Responsibility. An Experiment

CAROLINE STEIN, University of Cologne
Do Snitches Get Stitches? The Effect of Wrongdoing Externalities on the Willingness to Blow the Whistle

* HELENA FORNWAGNER, University of Innsbruck
Compensation and Objectivity Among Internal Auditors

15:30-16:00 Coffee Break (Porch)

* indicates the session chair
16:00-17:30   Parallel Session III

Parallel Session III-A Cooperation

**Anca Mihut**, GATE LSE University of Lyon
*Taxation, Observability and Cooperation in a Social Dilemma with Heterogeneous Populations*

**Carla Sebastian**, WJRC, Lisboa
*Comparing Humans and Chimpanzees in PD and CH Games: How Information Matters*

**Elisabeth Gsottbauer**, University of Innsbruck
*Peer-Monitoring and Cooperation in Repeated Social Dilemmas: Experimental Evidence on a Folk Theorem*

*Andis Sofianos*, University of Warwick
*Intelligence, Personality and Gains from Cooperation in Repeated Interactions*

Parallel Session III-B Antisocial Behaviours

**Sabrina Jeworrek**, Halle Institute for Economic Research
*You are Fired! Employees’ Response to Work Norm Violations*

**Marina Schröder**, University of Cologne
*A Wolf in Sheep’s Clothing? How Affirmative Action Distorts the Evaluation of Peers’ Work*

**Lubomír Cingl**, University of Economics in Prague
*Are Juvenile Delinquents Incorrigible? Experimental Evidence from Detention Centers*

*Sascha Behnk*, University of Zurich
*Understanding Diffusion of Responsibility in Antisocial Behaviors*

Parallel Session III-C Dishonesty and Cheating

**Long Wang**, City University of Hong Kong
*Fair Hair and Black Hearts: The Dynamic Interactions of White and Black Lies*

**Denise Laroze**, Universidad de Santiago
*Is Cheating a National Pastime? Experimental Evidence*

**Ivan Soraperra**, University of Amsterdam
*The Bad Consequences of Teamwork: Joint Efforts Corrupt More Than Exposure to Corrupt Behavior*

*Celia Blanco Jimenez*, Royal Holloway University
*Cheating and Money Manipulation*

Parallel Session III-D Public Goods and Common Pool Resources I

**Marco Faillo**, University of Trento
*Responsibility and Voice in Public Goods Games with Peer Punishment. An Experimental Study*

**Avner Ben-Ner**, University of Minnesota
*Dislike of Criticism Can Motivate Real Effort Even under Anonymity: Labor-Leisure Choice under a Shared Payoff Scheme*

**Ori Weisel**, Tel Aviv University
*Dispositional Free Riders are (Almost) Indistinguishable from Dispositional Cooperators in Their Cooperation, Punishment, and Emotional Response to Free Riding*

*José A Noguera*, Universitat Autònoma de Barcelona
*Are Suckers Faster Than Free-Riders? Tax Compliance, Information, and Social Influence*

* indicates the session chair
Parallel Session III-E Punishment

ANTONIO J MORALES, Universidad de Malaga
Peer Sanctioning in Isomorphic Provision and Appropriation Social Dilemmas

KENJI KAMEI, Durham University
Altruistic Norm Enforcement and Decision-Making Format in a Dilemma: Experimental Evidence

JAMES TREMEWAN, University of Vienna
Let the Punishment Fit the Criminal: An Experimental Study

* KARIM KHAN, Pakistan Institute of Development Economics
Moral Hazard, Monitoring and Punishment: Evidence from a Field Experiment

17:40-18:50 Parallel Session IV

Parallel Session IV-A Networks and Relationships

SIMONA CICOGNANI, University of Verona
Social Status and the Social Dimension

BIBI GROOT, UCL
I Get by with a Little Help from My Friends: Two Field Experiments on Social Support and Attendance in Further Education Colleges in the Uk

* AIKATERINI KARADIMITROPOULOU, University of East Anglia
Financial Contagion in the Laboratory: Does Network Structure Matter?

Parallel Session IV-B Framing

ANDRIS SAVULITIS, European University Institute
Personalization and the Framing Effect on Paying Back Debt to Hospitals: A Field Experiment Study

AIDAS MASILIUNAS, Aix-Marseille University
Framing in the Games of Competition

* GREER GOSNELL, Grantham Research Institute, LSE
Be Who you Ought or Be Who you Are? Environmental Framing and Cognitive Dissonance in Going Paperless

Parallel Session IV-C Redistribution and Inequality I

LUIS MILLER, University of the Basque Country
Labour Market Participation, Political Ideology and Distributive Preferences

GIACOMO DEGLI ANTONI, University of Parma
Liberal Egalitarianism in Distribution of a Common Output. The Role of Agreement under Ignorance and Mutual Expectations for Selection and Compliance

* JANA FREUNDT and ARNO APPFELSTAEDT, University of Hamburg
(Non-)Democracy and Rule Compliance

Parallel Session IV-D Risk

FERDINAND VIEIDER, University of Reading
A Risk-Income Paradox. a Hierarchical Analysis of Representative Samples from 78 Countries

MARKUS FELS, Karlsruhe Institute of Technology
Mental Accounting, Access Motives, and Overinsurance

* ASTRID HOPFENSITZ, Toulouse School of Economics
Household Risk Versus Individual Risk: An Experimental Study

* indicates the session chair
Parallel Session IV-E Emotions

TAREK JABER-LOPEZ, University of Innsbruck
*Emotions As Strategies? Evidence from the Impunity Game under Time Pressure*

MAHNAZ NAZNEEN, University of Warwick
*Cooperation and Mood in Repeated Interaction*

* JI AKUN ZHENG, Université de Toulouse Capitole 1
*An Experimental Study of Attitudes Towards Regret and Risk of Regret*

19:00 Welcome Reception (See Map)
Day 2: 28 April

9:30-11:00 Parallel Session V

Parallel Session V-A Labor and Wages

SIMONE HAECKL, WU Vienna University of Economics and Business
Measuring Motivation to Work Hard

VERONICA RATTINI, University of Bologna
Managing the Workload: An Experiment on Individual Decision Making and Performance

TIMO VOGELSANG, University of Cologne
Performance Pay May Not Raise Performance - A Cautionary Tale Based on Evidence from Large Scale Field Experiments in a Retail Chain

* ERNESTO REUBEN, New York University Abu Dhabi
Do Arbitrary Gender Stereotypes Cause Labor-Market Segregation?

Parallel Session V-B Public Goods and Common Pool Resources II

KLARIZZE PUZON, Swedish University of Agricultural Sciences
Within-Group Competition and Participatory Governance in a Resource-Abundant World

JOHANNES LOHSE, University of Birmingham
Leveling Up? An Inter-Neighborhood Experiment on Parochialism and the Efficiency of Multi-Level Public Goods Provision

* DANIEL GUERRERO, Universitat Autonoma de Barcelona
The Role of Human Capital in a Common Pool Experiment: Evidence from Colombian Fishermen

Parallel Session V-C Identity

NAN ZHANG, Max Planck Institut
Ethnic Diversity & Norms Enforcement: A Field Experiment in Germany

JOSHUA HOLM, Vrije Universiteit Brussel
The Malleability of (Intra)National Identity: Evidence from a Survey-Experiment and a Real-World Terror Attack

JOSHUA HOLM, Vrije Universiteit Brussel
Region, Nation, and Redistribution: Experimental Evidence on Social Identity and Policy Preferences Among Belgian Local Politicians

* SWEH HOON CHUHY, RMIT University
Social Identity and Socialisation in Cross-National Negotiation

Parallel Session V-D Corruption and Dishonesty

RUTH GUILLEN, Universidad de Los Andes UNIANDES
Governance in a Context of Weak Accountability. How Citizens’ Contributions Evolve Over Time When Those Funds Can Be Misappropriated

GEORGIA MICHALIDOU, The University of Nottingham
I’d Lie for You

STEVEN BORTOLOTTI, University of Cologne
Too Lucky to Be True: Fairness Views under the Shadow of Cheating

* JULIEN SENN, University of Zurich
Corruption and Cooperation

* indicates the session chair
Parallel Session V-E Methodology (AULA 4)

ANTONIO FILIPPIN, University of Milan
Take It or Give It: A Quantitative Survey of Mini-Dictator Games

JOHN JENSENIUS III, Nuffield College
Behavioral Effects of Inactivity in the Lab

FABIAN WINTER, Max-Planck-Institute for Research on Collective Goods
Which Real Effort Task Should I Choose? An Experimental Comparison of Tasks and Their Behavioral Effects

* CHRISTIANE SCHWIEREN, Universität Heidelberg
How Stressful are Economic Competitions in the Lab? An Investigation with Physiological Measures

11:00-11:30 Coffee Break (Porch)

11:30-12:30 Invited Speaker II (SALA ACTES)
ROBERTO WEBER (University of Zurich)
Laboratory Experiments and Testing What We Already Know

12:30-14:00 Lunch (Porch)

14:00-15:30 Parallel Session VI

Parallel Session VI-A Individual Preferences I (SALA ACTES)

ARNE ROBERT WEISS, University of Oldenburg
Needs As Reference Points: When Marginal Gains to the Poor Don’t Matter

LORY BARILE, Coventry University
If It’s Worth Doing, It’s Worth Doing Now! Time Preference for Investment in the Environment

ANIRUDH TAGAT, Monk Prayogshala
An Experimental Investigation of Intra-Household Resource Allocation in Rural India

* LOUKAS BALAFOUTAS, University of Innsbruck
Rehabilitation and Social Behavior: Experiments in Prison

Parallel Session VI-B Gender and Stereotypes (AULA 0)

IÑIGO HERNANDEZ-ARENZ, University of the Basque Country
Stereotypes and Tournament Self-Selection: A Theoretical and Experimental Approach

DAVID KLINOWSKI, CESS
The Challenge to Improve Past Performance: Gender and the Willingness to Compete with Oneself

KRISZTINA TIMKO, University of Helsinki
On the Effectiveness of Elected Male and Female Leaders and Team Coordination

* CHRISTINA ROTT, Maastricht University
Advice from Men and Women and Selection Into Competition

* indicates the session chair
Parallel Session VI-C Charity

AVNER BEN-NER, University of Minnesota
Charitable Giving in Variants of Dictator Game Experiments: Probing the Effects of Framing and Choice Sets and the Meaning of Giving

GIUSEPPE ATTANASI, University of Lille 1
Ambiguous Survival Probabilities and the Demand for Annuities: An Experimental Test Through Charitable Giving

PAOLO MORINI, University College London
Persuasive Traits: A Conjoint Experiment on Messengers in Global Poverty Campaigns

* JUSTIN BUFFAT, University of Cologne
Charitable Preferences and Expectation-Based Reference Dependence - An Experiment on Charitable Giving

Parallel Session VI-D Markets

RUSTAMJAN HAKIMOV, WZB Social Science Center Berlin
Self-Confidence and Unraveling in Matching Markets

PHILIPP ALBERT, WZB
Cursed Bets on Markets

CARLOS CUEVA, Universidad de Alicante
Optimistic and Stubborn: an Experimental Analysis of the Disposition Effect

* VANESSA VALERO, University of Zurich
Public Discourse and Pro-Social Market Behavior

Parallel Session VI-E Information

BORIS GINZBURG, Universidad Carlos III de Madrid
When Ignorance is Bliss: Theory and Experiment on Collective Learning

WOJTEK PRZEPORKA, Utrecht University
Sharing Compromising Information: How 'Crime' Begets Cooperation in the Lab

* GIOVANNA D’ADDA, Politecnico di Milano
Inattention or Ignorance? A Field Experiment on Energy-Efficient Lightbulb Adoption in China

15:30-16:00 Coffee Break (Porch)

16:00-17:30 Parallel Session VII

Parallel Session VII-A Conflict and Contests

ENRIQUE FATA, University of East Anglia
Violent Conflict and Political Inclusion: The Value of Political Rights Among Victims and Non-Victims of Conflict in Colombia

CHARLOTTE RUTTEN, Utrecht University, ICS
Conflict and the Emergence of Hierarchical Social Structures: A Game Theoretic Model and Experimental Investigation

BORIS VAN LEEUWEN, Tilburg University
Fight or Flight: Endogenous Timing in Conflict

* HAKAN HOLM, Lund University
Grind or Gamble? An Experimental Analysis of Effort and Spread Seeking in Contests

* indicates the session chair
Parallel Session VII-B Redistribution and Inequality II

Jordi García-Muniesa, Universitat Autonoma de Barcelona
*Crisis and Preferences for Redistribution: The Effect of Fairness Considerations, Self-Interest and Insurance Motives. An Experimental Test.

Patricia Zauchner, University of Bremen
*The Recognition of Needs in Group Decision Processes

Ayca Ebru Giritligil, Istanbul Bilgi University
*In-Group Favoritism vs. Social Efficiency Concerns

* Miquel Pellicer, University College Dublin
Efficacy, Blame Attribution, and Protest Scope: Findings from a Survey Experiment in South Africa

Parallel Session VII-C Bargaining

Aaron Kamm, NYU Abu Dhabi
*What Causes Gamson’s Law? Experimental Evidence on Coalitional Bargaining and Commitment

Jean-Christian Tisserand, Burgundy School of Business
*Does the Obligation to Bargain Make you Fit the Mould? An Experimental Analysis

Anna Louisa Merkel, Heidelberg University
Legislative Bargaining with Subjective Claims

Parallel Session VII-D Group Decision Making

Lina M. Restrepo-Plaza, University of East Anglia
*The Cost of (Forced) Consensus

Simeon Schudy, LMU Munich
Incentivizing Complex Problem Solving in Teams - Evidence from a Field Experiment

Robert Hoffmann, RMIT University
Culture, Uniqueness and Coordination: An Experimental Study

* Rustam Romaniuc, Catholic University of Lille
Conditional Intergroup Solidarity: Experimental Evidence

Parallel Session VII-E Trust

Hayet Saadaoui, University of Sousse, Tunisia
*Do People Trust More When They are Happy or When They are Sad? Evidence from an Experiment

Jan Schmitz, ETH Zürich
The Limits of Communication - Incomplete Contracting under Uncertainty

Vita Zhukova, University of Alicante
Do Investors Trust? Experimental Evidence from 3-Player Trust Game

* Ismael Rodriguez Lara, Middlesex University London
Do Negative Random Shocks Affect Social Capital? Experimental Evidence on the Trust Game

* indicates the session chair
17:45-18:45 Invited Speaker III (SALA ACTES)

SARAH BROSNAN (Georgia State University)
Comparative Economics: How Non-human Primates Help Us Understand the Evolution of Cooperative Decision-Making

19:30 Dinner

MUSEU D’HISTÒRIA DE CATALUNYA (Palau de Mar, Plaça de Pau Vila, 3, 08003 Barcelona)

* indicates the session chair
Day 3: 29 April

9:30-11:00 Parallel Session VIII

Parallel Session VIII-A Individual Preferences II (SALA ACTES)

Julian Hackinger, Technical University of Munich
A Positive Model of Source Dependent Preferences

Felix Kölle, University of Cologne
Cooperation, Discounting, and the Effects of Delayed Benefits

Eli Spiegelman, BSB-Dijon
Too Much for Me! a Model and Experiment on Attention As a Source of Preference Reversals

*Kármen Kovács, University of Pécs, Faculty of Business and Economics
Interpersonal Effects in Relative Consumption According to a Behavioural Economic Perspective

Parallel Session VIII-B Learning (AULA 0)

Vessela Daskalova, IAST and Toulouse School of Economics
Learning Categorizations of Strategy Spaces

Rebeca Echavarri, University of Glasgow
Information Provision and Learning Outcomes: Helpline Intervention in Agriculture under Risk

Daniel Guerrero, Universitat Autonoma de Barcelona
The Influence of Human Capital on Learning Process and Strategic Behavior in a Common-Pool Experiment

*Alexander Vostroknutov, University of Trento
Observational Learning and Intelligence

Parallel Session VIII-C Voting (AULA 2)

Helia Marreiros, University of Southampton
Salient Voters in the Lab

Vicente Valentim, ISCTE-University Institute of Lisbon, Portugal
How Party-System Fragmentation and Polarization Interact in Influencing Voter Turnout: An Experimental Study

Giacomo Sillari, LUISS
Competitive Public Good Games

Daniel Parra, Universidad Católica de Colombia
Transparency and Craving for Power: An Experimental Study

Parallel Session VIII-D Games (AULA 3)

Frédéric Moisan, University of Cambridge
Not All Prisoner's Dilemma Games are Equal: Incentives, Social Preferences, and Cooperation

Mongoljin Batsaikhan, Georgetown University
An Honest Day's Pay: Evidence from Entrepreneurs and Students in a Property Rights Dilemma Game and Field Data

Pauline Vorjohann, Humboldt University of Berlin
Dictator Giving Revisited: A Theoretical Approach

Fortuna Casoria, Maastricht University
Climate Agreements and the Role of Investments: An Experimental Approach

* indicates the session chair
Parallel Session VIII-E Signalling and Reciprocity

TOBIAS REGNER, University of Jena
*Actions and the Self: I Give, Therefore I Am?

RENKE SCHMACKER, DIW Berlin
*Welfare Stigma in the Lab: Evidence of Social Signaling

ÁGNESS PINTÉR, Universidad Autónoma de Madrid
*Would Depositors Pay to Show That They Do Not Withdraw? Theory and Experiment

ANDRÉS GAGO, CEMFI
*Reciprocity and Uncertainty: When Do People Forgive?

11:00-11:30 Coffee Break

11:30-12:30 Invited Speaker IV

REBECCA MORTON (NYU)
Polarizing Information and Support for Reform

* indicates the session chair